

BOARD OF EDUCATION OF HARFORD COUNTY

INFORMATIONAL REPORT

DECISION ON AWARD OF A CONTRACT FOR WI-FI COMPONENTS

MARCH 9, 2020

Background Information:

The Purchasing Department, on behalf of the Office of Technology, is requesting approval to award a contract to Skyline Technology Solutions, located at 6956-F Aviation Blvd, Glen Burnie, Maryland 21061, in the amount of \$346,687 for the purchase of Aruba Wi-Fi components and Juniper infrastructure and network hardware for the new Havre de Grace Middle/High School.

Discussion:

The Office of Technology is requesting this acquisition to furnish, deliver and install Aruba Wi-Fi components for the wireless network in the amount of \$201,811 as well as furnish, deliver and install the Juniper infrastructure and hardware for the hardwired network, in the amount of \$144,876. These purchases combine for a total of \$346,687.

The contracting vehicle for this procurement is piggybacking a contract established by the University of Maryland MEEC (Maryland Education Enterprise Consortium) IT contract #UMD 972016, awarded to Skyline Technology Solutions. The pricing model for this agreement reflects discounts extended to Maryland school districts and other public education agencies.

Funds for this project are from the Furniture, Fixture and Equipment portion of the Capital budget account for the new Havre de Grace Middle/High School.

Superintendent's Recommendation:

The Superintendent of Schools recommends that the Board of Education accept the recommendation made by the Purchasing Department and award the contract to Skyline Technology Solutions in the amount of \$346,687.

The base term of this contract began on March 15, 2017 for three (3) years. The contract may be renewed for up to two (2) additional, three (3) year terms, which will extend the contract through March 14, 2026.