

BOARD OF EDUCATION OF HARFORD COUNTY
INFORMATIONAL REPORT
DECISION ON CONTRACT FOR VxRAIL PURCHASE
AUGUST 22, 2022

Background Information:

The Procurement Department, on behalf of the Office of Technology, requests a decision by the Board of Education for a contract award to Dell Marketing, L.P., located at One Dell Way, Round Rock, TX 78682, in the amount of \$507,632.32, for the purchase of new VxRail servers.

Discussion:

The Office of Technology is requesting the purchase of four (4) new VxRail servers, which are the physical host for a virtualized server environment. This purchase will replace the existing physical servers which are reaching capacity, additionally, due to end-of-life designation, the warranty on the current servers will be ending in December 2022. The VxRail servers are the hardware that run the software which enables our technology staff to create virtual servers which are needed for unique applications. This will increase capacity from eighty-five (85) virtual servers, currently configured, to one hundred forty (140) virtual servers.

The contracting vehicle for this procurement is the MEEC IT Hardware Contract UMD #972016, by The University of Maryland College Park. The pricing model for this agreement reflects discounts extended to Maryland school districts and other public education agencies.

Funding for this contract is the Office of Technology's FY23 Technology Capital Budget.

Superintendent's Recommendation:

The Superintendent of Schools recommends that the Board of Education accept the recommendation by the Procurement Department and award the contract to Dell Marketing, L.P., in the amount of \$507,632.32.

The MEEC contract term is effective through March 14, 2023, with the option to be renewed for one (1) additional three (3) year term, which would extend the contract through March 14, 2026.