

BOARD OF EDUCATION OF HARFORD COUNTY

INFORMATIONAL REPORT

DECISION ON CONTRACT USE FOR MATERIALS OF INSTRUCTION
CATALOG DISCOUNT PROGRAM

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| Board Meeting Date: | September 23, 2024 |
| Contract Number and Title: | Bid #25CM-002 - Materials of Instruction Catalog Discount Program |
| Procurement Type: | Piggyback – Anne Arundel County Public Schools |
| Term: | Current through August 20, 2029 |
| Renewals: | Five (5) additional, one (1) year renewals |
| Estimated Value of Contract | Over \$100,000 |
| Funding Source: | Most purchases will be funded by the Operating Budget; however, when appropriate, grant and capital funds may be used. |
| Department: | Various |

Description:

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| <ul style="list-style-type: none"> • This contract provides a wide range of art and teaching supplies, content area resources, musical instruments, and classroom storage supplies including furniture. • The use of this contract offers percentage catalog discounts for vendors including: <ul style="list-style-type: none"> • Blick Art Materials, LLC – 20% discount • Eric Armin Inc., dba EAI Education – 12% discount • Kaplan Early Learning Company – 15% discount • Kurtz. Bros. – 32% discount • Lakeshore Learning Materials, LLC – 10% discount • Music and Arts – 10-85% discount • Nasco Education, LLC – 10-20% discount • Anne Arundel County Public Schools was the lead agency for the procurement process on behalf of the Mid Atlantic Purchasing Team (MAPT) to leverage a higher economy of scale to achieve better pricing. • This contract is an Indefinite Delivery/Indefinite Quantity (IDIQ) contract. • The total annual expenditure will depend on the needs of the various schools and funding availability and is expected to exceed \$100,000. • Purchases made utilizing this contract will be within approved budget limits. |
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Recommended Award To:

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| Blick Art Materials, LLC Eric Armin Inc., dba EAI Education Kaplan Early Learning Company Kurtz. Bros. Lakeshore Learning Materials, LLC Music and Arts Nasco Education, LLC | Galesburg, IL Oakland, NJ Lewisville, NC Clearfield, PA Carson, CA Frederick, MD Fort Atkinson, WI |
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