

BOARD OF EDUCATION OF HARFORD COUNTY

INFORMATIONAL REPORT

DECISION ON CONTRACT AWARD FOR NETWORK SWITCH REFRESH

Board Meeting Date:	October 21, 2024
Contract Number and Title:	HCPS ERATE-J-031023
Procurement Type:	Request for Proposal (RFP)
# of RFPs Received:	3
Term:	One-time purchase
Estimated Value of Contract:	\$688,679.95
Funding Source:	Capital Projects Fund
Department:	Office of Technology

Description:

- This solicitation was completed by the Universal Service Administration Company, eRate purchasing program on behalf of Harford County Public Schools.
- This contract will refresh two hundred ninety-seven (297) network switches which are end of life and no longer supported.
- The average life of a network switch is approximately five (5) years, the switches being replaced are ten (10) plus years old.
- The network switches are critical to the life safety infrastructure; they supply power to all wireless access points, security cameras and many desk phones throughout the district.
- Copper River Information Technology will provide the equipment, subscription services, and delivery.
- The total cost of this project is \$1,167,217.01.
- Through the eRate purchasing program, HCPS' portion is \$688,679.95 and Copper River Information Technology will receive reimbursement from the Federal Communications Commission (FCC) for the balance of \$478,537.06.

- Award was based on the following matrix:

Evaluation Criteria Matrix	Maximum Possible Points
Technical Proposal:	
Price E-Rate Eligible	30
Price Not E-Rate Eligible	10
Technical Merit	25
Personnel Qualifications	15
Prior Experience	15
References	5
Combined Total	100

Recommended Award To:

Copper River Information Technology	Anchorage, Alaska
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