

BOARD OF EDUCATION OF HARFORD COUNTY

INFORMATIONAL REPORT

**DECISION ON AWARD OF A CONTRACT FOR NEW ENTERPRISE RESOURCE
PLANNING SOFTWARE**

NOVEMBER 14, 2022

Background Information:

The Procurement Department, on behalf of the Offices of Technology, Business Services, Human Resources and Operations, is requesting approval to award a contract to CherryRoad Technologies Inc., located at 6 Upper Pond Road, Second Floor, Parsippany, NJ 07054, in the amount of \$8,427,773 for the purchase and implementation of a new Oracle Enterprise Resource Planning software system.

Discussion:

Enterprise Resource Planning (ERP) refers to the software platform that HCPS utilizes to manage day-to-day business activities such as accounting, human resources, payroll, procurement, operations, and facilities. ERP systems tie together a multitude of business processes and enable the flow of data between them. The new Oracle platform will streamline and automate processes, creating a leaner, more accurate and efficient operation. Additionally, the system will provide complete visibility into core business processes. The current ERP platform utilized by HCPS, Infor Lawson, is over twenty (20) years old and no longer provides the functionality required to operate efficiently on a day-to-day basis.

Five (5) ERP platforms were reviewed, and the Oracle ERP system was selected by the evaluation committee. The evaluation committee included stakeholders throughout the district: Assistant Superintendents of Business Services, Human Resources, Operations, Directors of Budget, Finance, and Technology, the Supervisor of Procurement, and the Application Development Team Leader. Additionally, demonstrations of all platforms were made available to different departments from the district to allow for their input.

The one-time implementation cost is \$7,343,000 and the annual subscription cost is \$1,084,733.

The contracting vehicle for this procurement is Harford County Public School's Request for Proposal (RFP) 22-DS-011, Enterprise Resource Planning Software and Related Services.

The funding source for the one-time implementation cost will be the Capital Budget and the annual subscription cost will be from the Office of Technology's Operating Budget corresponding to each fiscal year.

Superintendent's Recommendation:

The Superintendent of Schools recommends that the Board of Education accept the recommendation by the Procurement Department and award the contract to CherryRoad Technologies Inc. in the amount of \$8,427,773.

The annual subscription for this software will continue to be renewed annually until it is terminated by the district.